



# U.S. ARMY RECRUITING AND RETENTION SCHOOL

## NCO CAREER DEVELOPMENT MODEL



### MOS 79R RECRUITER

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#### OPERATIONAL PILLAR

OPERATIONAL ASSIGNMENTS	<b>SQUAD LEADER *</b> <b>SECTION LEADER *</b> <b>TEAM LEADER *</b> RECRUITER	<b>OP STN COMMANDER</b> RECRUITER EXHIBIT TEAM NCO SQUAD LEADER* SECTION LEADER* TEAM LEADER*	<b>LP STN COMMANDER</b> <b>OP STN COMMANDER</b> RECRUITER TRAINER GUIDANCE COUNSELOR OPERATIONS NCO RECRUITER	<b>RCTG CO FIRST SGT</b> SR GUIDANCE COUNSELOR MASTER TRAINER SR OPERATIONS NCO	<b>USAREC CSM</b> <b>RRS CSM</b> <b>BDE CSM</b> <b>BN CSM</b> OPERATIONS SGM
SPECIAL ASSIGNMENTS	NONE	GUIDANCE COUNSELOR SPECIAL FORCES RECRUITER AMEDD RECRUITER	INSTRUCTOR RCTG SCHOOL USAREC STAFF BDE STAFF EXHIBIT TEAM CHIEF POST LIAISON SPECIAL MISSIONS	SR CAREER MGMT NCO CHIEF INSTRUCTOR/WRITER SPECIAL PROGRAMS NCO SENIOR LIAISON NCO USAREC TRAINING STAFF USAREC OPERATIONS	SGM, RRS RECRUITING DEPT SGM, USAREC OPS SGM, USAREC IG SGM, PROPONENT & TNG SGM, ODCSPER

#### INSTITUTIONAL PILLAR

INSTITUTIONAL AND SPECIAL SKILLS COURSES	RECRUITER COURSE (4) AIRBORNE (P)	RECRUITER COURSE (4) STATION COMMANDER GUIDANCE COUNSELOR AIRBORNE (P) MASTER FITNESS (P5) INSTRUCTOR DEVELOPMENT (H)	RECRUITER COURSE (4) STATION COMMANDER GUIDANCE COUNSELOR HEALTH CARE RECRUITER AIRBORNE MASTER FITNESS (P5) EQUAL OPPORTUNITY COURSE INSTRUCTOR DEVELOPMENT (H) INSTRUCTOR DEVELOPMENT (H)	USAREC FIRST SERGEANT DA FIRST SERGEANT GUIDANCE COUNSELOR MASTER FITNESS EQUAL OPPORTUNITY MANPOWER AND FORCE MANAGEMENT MIDDLE MANAGER INSTRUCTOR DEVELOPMENT (H)	USAREC CSM MASTER FITNESS MANPOWER AND FORCE MANAGEMENT MIDDLE MANAGER INSTRUCTOR DEVELOPMENT (H)
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NCOES COURSES	<b>BNCOC</b>	<b>ANCOC</b>	<b>SERGEANTS MAJOR COURSE</b>
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#### SELF-DEVELOPMENT PILLAR

RECOMMENDED NCOES-RELATED COURSES	PRIOR TO ANCOC	PRIOR TO SMC
	PRINCIPLES OF MANAGEMENT TECHNICAL WRITING ORGANIZATIONAL BEHAVIOR INFORMATION SYSTEMS MANAGEMENT GROUP DYNAMICS PERSONNEL SUPERVISION BEHAVIORAL SCIENCE COMMUNICATION SKILLS	RESEARCH TECHNIQUES HUMAN RESOURCE MANAGEMENT PUBLIC SPEAKING PROFESSIONAL WRITING
	RECOMMENDED READING STANDARD: 12.5	RECOMMENDED READING STANDARD: 12.9

RECOMMENDED CMF-RELATED COURSES AND ACTIVITIES	SKILL LEVEL 20	SKILL LEVEL 30	SKILL LEVEL 40	SKILL LEVEL 50
	MARKETING STATISTICS BUSINESS MANAGEMENT BUSINESS ADMINISTRATION SALES	HUMAN RELATIONS MARKETING STATISTICS BUSINESS MANAGEMENT BUSINESS ADMINISTRATION ADVANCED SALES PSYCHOLOGY	LDRSHIP AND MGMT TRAINING METHODOLOGIES MARKETING STATISTICS BUSINESS MANAGEMENT BUSINESS ADMINISTRATION SALES MANAGEMENT PSYCHOLOGY	BEHAVIORAL SCIENCE PUBLIC RELATIONS BUSINESS COMMUNICATIONS ORGANIZATIONAL EFFECTIVENESS LOGIC STATISTICS BUSINESS MANAGEMENT BUSINESS ADMINISTRATION FINANCIAL MANAGEMENT

RECOMMENDED CMF-RELATED CERTIFICATION OR DEGREE GOAL	AA / AS IN: BUSINESS OR MANAGEMENT	BA / BS IN: MANAGEMENT OR BUSINESS (Any Specialty)
	MARKETING STATISTICS BUSINESS MANAGEMENT BUSINESS ADMINISTRATION SALES	MARKETING PSYCHOLOGY SOCIOLOGY HUMAN RESOURCES

**NOTES** \* Denotes positions held prior to reclassification to MOS 79R

Comments and recommendations should be sent to:  
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APPROVED BY: Cmdt, U.S. Army Recruiting and Retention School  
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